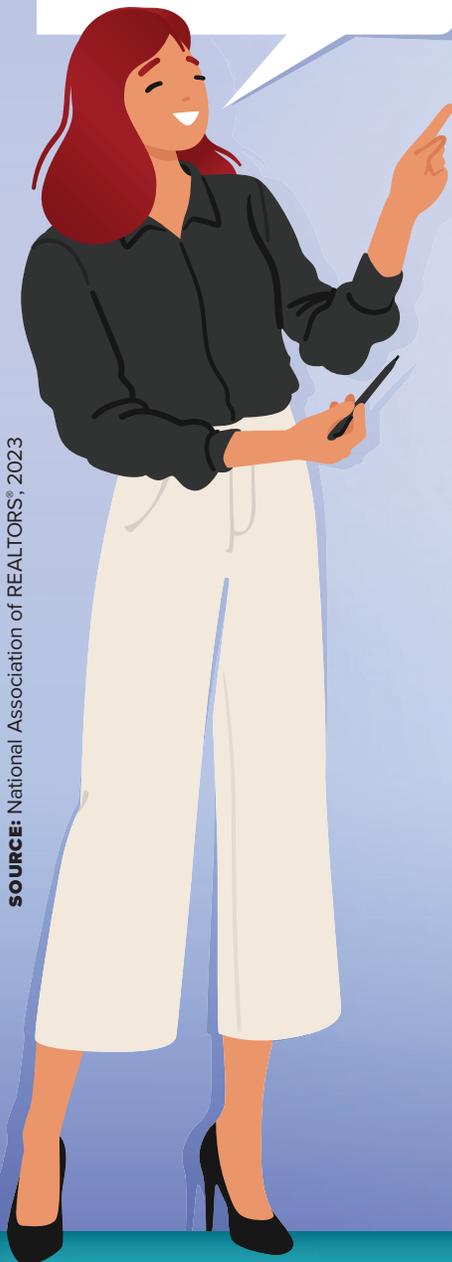


9 WAYS a REALTOR® SUPPORTS BUYERS

Embarking on a home buying journey involves intricate steps and crucial decisions. Discover the comprehensive support a REALTOR® provides, ensuring buyers navigate each stage with confidence and clarity.

With a REALTOR®'s expertise and commitment, buyers can confidently step into their new homes, knowing that they have a champion in their corner.



SOURCE: National Association of REALTORS®, 2023

- 1 Ordering Essential Services**
Initiate appraisal, title search, and necessary surveys.
- 2 Inspection Guidance**
Present types of required and optional inspections.
- 3 Title Insurance Guidance**
Explain and refer to a qualified insurance broker for title insurance.
- 4 Loan Funding Confirmation**
Confirm the status of the loan funding.
- 5 Terms Verification**
Review addendums and alterations for agreed-upon terms.
- 6 Closing Statement Review**
Ensure accuracy in the buyer's closing statement.
- 7 Closing Preparation**
Notify parties of the closing details and any changes and ensure all necessary forms and documents are compiled for closing.
- 8 Utility Transfer Reminder**
Inform buyer about transferring utilities to the new residence.
- 9 Final Walkthrough**
Schedule and accompany the buyer during the final walkthrough.