

BUYER CRITERIA

Prospect List: _____

Name: _____
Company: _____
Current Address: _____

Price of Current Home? _____
Need to Sell? _____
Pre-qualified? _____
By? _____
Moving From? _____
Need to be Referred? _____

Phone Numbers

Home: _____
Office: _____
Mobile: _____
FAX: _____
E-Mail: _____
Date: _____
Source: _____
Referral Fee?: _____
Phone: _____
E-mail: _____

1. Geographical Boundaries / Area(s): _____
2. Time Frame: _____
3. Price Range: _____
4. Square Feet: _____
5. Style (traditional, Contemporary, Colonial, etc.): _____
6. Bedrooms: _____
7. Living Areas: _____
8. Garage (2 or 3 cars): _____
9. Pool / Spa: _____
10. One or Two Story: _____
11. Age: _____
12. School System: _____
13. Distance from Office: _____
14. Other Features: _____
15. Have you seen any subdivisions that you like? _____
16. Have you seen any subdivisions that you dislike? _____
17. Have you visited with any other realtors or builders? _____
18. Have you signed a Buyer's Broker Agreement? _____
19. Misc. Info: _____
20. Follow-up: _____

