

# Atlanta's 10 Largest Residential Real Estate Organizations

Ranked by 2023 Atlanta gross residential sales volume from closed transactions

Locally Researched by: Patsy Conn

	ORGANIZATION WEBSITE	ADDRESS	2023 ATLANTA GROSS RESIDENTIAL SALES VOLUME FROM CLOSED TRANSACTIONS	NUMBER OF HOMES SOLD IN ATLANTA IN 2023	NUMBER OF SALES AGENTS IN ATLANTA	NUMBER OF OFFICES IN ATLANTA	NUMBER OF OFFICES COMPANYWIDE	ORGANIZATION STRUCTURE	CHIEF ATLANTA OFFICER(S)	YEAR EST. IN ATLANTA
1	KELLER WILLIAMS REALTY SOUTHEAST REGION kwsoutheast.com	2 Ravinia Dr., #110 Atlanta, GA 30346	\$16.659 billion	37,480	8,607	28	822	franchise	Kay Evans Bob Kilinski Cheryl Sadoti Dawn Cazedessus	1999
2	ATLANTA COMMUNITIES REAL ESTATE BROKERAGE, LLC atlcommunities.com	3113 Roswell Rd., #101 Marietta, GA 30062	\$3.833 billion	8,301	1,945	7	7	independent	Judson Adamson	2009
3	VIRTUAL PROPERTIES REALTY, LLC virtualpropertiesrealty.com	270 Premiere Pkwy., #200 Duluth, GA 30097	\$3.655 billion	11,604	4,827	13	NA	independent	Jamie Mertz	1999
4	BHHS GEORGIA PROPERTIES bhhsgeorgia.com	100 Mansell Ct. E., #600 Roswell, GA 30076	\$3.471 billion	6,387	1,381	21	26	franchise	DeAnn Golden	1963
5	ATLANTA FINE HOMES SOTHEBY'S INTERNATIONAL REALTY atlantafinehomes.com	3290 Northside Pkwy., #200 Atlanta, GA 30327	\$3.466 billion	3,938	543	2	4	partnership	David Boehmig Jenny Pruitt	2007
6	HOMESMART homesmart.com	10900 Crabapple Rd., Roswell, GA, 30075	\$3.234 billion	7,494	3,742	8	225	franchise	Robert Duncan Rick Musto	2006
7	RE/MAX LLC remax.com	5075 S. Syracuse St., Denver, CO, 80237	\$2.535 billion	6,230	671	4	9,022	franchise	Leigh Anne Clary	1978
8	HARRY NORMAN, REALTORS harrynorman.com	3525 Piedmont Rd., Bldg. 5, Atlanta, GA 30305	\$2.418 billion	4,306	937	12	15	wholly-owned subsidiary of HomeServices of America	Jenni Bonura	1930
9	ANSLEY REAL ESTATE CHRISTIE'S INTERNATIONAL anselyre.com	3035 Peachtree Rd., #202 Atlanta, GA 30305	\$2.188 billion	2,607	378	4	6	independent	Lane McCormack Bonneau Ansley	2015
10	EXP REALTY LLC exprealty.com	1230 Peachtree St., Atlanta, GA 30309	\$2.175 billion	5,360	1,385	NA	NA	independent	Jennifer Greenway	2012

1 A residential real estate organization is defined here as the parent organization or aggregate volume of real estate companies, franchises or divisions. All organizations listed provided Atlanta Business Chronicle with verification of their sales volume figures.

2 Figures represent closed transactions.