



## Dr. Andi Stein

Realtor

ARA Top Producer,  
Certified Expert Listing  
Agent, Divorce Real  
Estate Specialist (RCS-D)  
, Luxury Marketing  
Specialist, Certified  
Condominium  
Specialist, Military  
Relocation Specialist,  
Certified Expert  
Negotiator

Atlanta Communities  
Brokerage

Atlanta, GA

(404) 314-1760

## Why You Want an Agent's Advice for Your Move

No matter how you slice it, buying or selling a home is a big decision. And when you're going through any change in your life and you need some guidance, what do you do? You get advice from people who know what they're talking about.

Moving is no exception. You need insights from the pros to help you feel confident in your decision.

*Freddie Mac* explains it like this:

*"As you set out to find the right home for your family, be sure to select experienced, trusted professionals who will help you make informed decisions and avoid pitfalls."*

And while perfect advice isn't possible – not even from the experts, what you can get is the very best advice out there.

## The Power of Expert Advice

For example, let's say you need an attorney. You start off by finding an expert in the type of law required for your case. Once you do, they won't

required for your case. Once you do, they will immediately tell you how the case is going to end, or how the judge or jury will rule. But what a good attorney can do is walk you through the most effective strategies based on their experience and help you put a plan together. They'll even use their knowledge to adjust that plan as new information becomes available.

The job of a real estate agent is similar. Just like you can't find a lawyer to give you perfect advice, you won't find a real estate professional who can either. That's because it's impossible to know everything that's going to happen throughout your transaction. Their role is to give you the best advice they can.

To do that, an agent will draw on their experience, industry knowledge, and market data. They know the latest trends, the ins and outs of the homebuying and selling processes, and what's worked for other people in the same situation as you.

With that expertise, a real estate advisor can anticipate what could happen next and work with you to put together a **solid plan**. Then, they'll guide you through the process, helping you make decisions along the way. That's the very definition of getting the best – not perfect – advice. And that's the power of working with a real estate advisor.

## Bottom Line

If you're looking to buy or sell a home, you want an expert on your side to help you each step of the way. Let's connect so you have advice you can count on.