

DartRetail.com

DART RETAIL

A Comprehensive Representation for Landlords & Tenants, Specializing in Retail Commercial Real Estate

- Keen focus on the fundamentals
- Practical and creative solutions
- Meet your objectives by capitalizing on market trends



FOR LANDLORDS AND PROPERTY OWNERS

MARKETING AND LEASING

Provide developers and investors comprehensive marketing and leasing services

CURATE OPTIMAL TENANT MIX

Design, plan and construct optimal tenant mix through analysis and marketing plans



Build / strengthen relationships with local and national retailers and brokers in different sectors



Devise and implement leasing strategies to maximize property value



Identify prospects, qualify tenants, and negotiate favorable lease terms

TENANT REPRESENTATION SERVICES

High revenue market identification Polygon creation and impact/cannibalization studies

Parcel-by-parcel research on availability, pricing, use, and property specifics provide strategic solutions through "street smarts"

Creation and on-time delivery of Real Estate Committee Approval Packages

Assist retailer with timely and successful disposition of surplus locations

Provide polished market tours, high-caliber site selection materials and tour books

Design one to five-year
New Store Development
expansion & Existing Store
Relocation plans

Market analysis (full

demographic reports, aerials,

GIS, traffic counts, competition

study, void analyses, market

optimization)

Expert negotiation of LOIs, Work letters, lease terminations/buyouts, assignments, purchase/sale contracts

MEET OUR TEAM



Kim Dart
Principal

Founder and an established real estate veteran for 25+ years with extensive experiences in all phases of retail real estate and redevelopment.



Robyn Flanagan Leasing Manager

Providing client service and leasing solutions that create value beyond lease execution, with excellent communication and organizational skills.



Megann Lawrence Partner

Olivia

Leasing

Manager

Baddour

An expert in representing clients in contracts, property marketing, site selection, and negotiations



Providing client service and leasing solutions that create value beyond lease execution, with excellent communication and organizational skills.



Tina Howard VP Landlord Leasing

30 years in specialty retail, neighborhood, community, and power-based shopping centers throughout the southeastern U.S.



Chloe Sanders
Marketing Specialist

Provides admin support and manages leasing/property databases, marketing packages, websites, and coordinates property showings.

~ INSTITUTIONAL LANDLORD RELATIONSHIPS ~









Small Details | Big Experiences



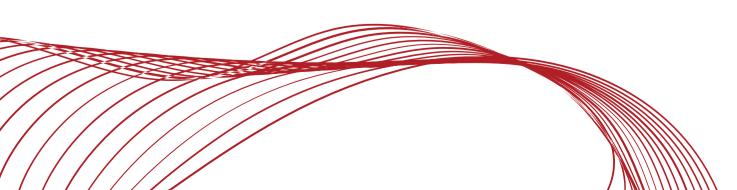












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