

5 STEPS TO TAKE BEFORE VIEWING YOUR NEXT HOME

1. DEFINE YOUR CRITERIA

- ☐ Identify Must-Haves: Determine the essential features you need in a home, such as the number of bedrooms, bathrooms, and specific amenities (e.g., a backyard, garage).
- ☐ Consider Nice-to-Haves: List additional features that would be beneficial but are not deal-breakers (e.g., a finished basement, updated kitchen).

2. SET YOUR BUDGET

- ☐ Determine Your Price Range: Establish a clear budget based on your financial situation and mortgage pre-approval. Know your maximum limit to avoid overspending.
- ☐ Account for Additional Costs: Consider other expenses like property taxes, homeowners insurance, and maintenance costs.

3. GET PRE-APPROVED FOR A MORTGAGE

- ☐ Obtain a mortgage pre-approval to understand how much you can borrow. This will strengthen your position when making an offer and show sellers you are a serious buyer.

4. RESEARCH THE MARKET

- ☐ Explore Listings: Use online platforms to review available homes that meet your criteria. Familiarize yourself with the neighborhoods you're interested in.
- ☐ Understand Market Trends: Look into average home prices and inventory levels in your desired areas to gauge the market.

5. SELECT HOMES TO VIEW

- ☐ Pick 3-4 Homes that you Want to See in Person: Choosing a manageable number of homes that meet your criteria and interest you keeps you from getting overwhelmed. Once you pick, call **678-899-8909** or email **Chris@ChrisEssREG.com** which ones you'd like to see so they can set up showing appointments



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